Southern Nevada USBC Association Minutes of Annual Membership Meeting July 31, 2016

Rules of Meeting read by the president.

Call to Order: President Vern Vernazzaro called the Southern Nevada USBC Association's Annual Meeting to order at 1:08 p.m., July 31, 2016 at the Gold Coast Hotel.

Roll Call:

Vern Vernazzaro – Present	John Graham – Present	Brenda Rowe - Present
Irma McCoy – Present	Barbara Hardaway - Present	Dave Rowe – Present
Joani Emery - Present	Eric Hay - Excused	Eric Schmidt – Present
Shari Bohanon - Present	Ralph Johnson - Present	Val Shaw – Present
Jim Clay – Present	Susan Johnson – Present	Ben Siggal – Excused
Dotty Corbett – Present	Mark Lilley – Present	Don Smale – Present
Sandy Cox – Present	Janie Neill – Present	Vicki Snyder – Present
Michael Frazier – Present	Carol Nettles – Present	Janet Tonelli – Present
Stacey Frazier – Present	Betty Null – Present	Daryl Vance - Present
Carol Gotheim – Present	Terri Robinson – Present	Jerry Walker – Present

Guests: Kathy Vance and Gloria Echerson

Quorum: It was reported that we had 51 voting members signed in which exceeds the requirement for a quorum (Quorum = 20 members, 1 officer and 5 youth board/committee members).

Minutes of July 26, 2015 Annual Membership Meeting: It was recommended that since the minutes were posted on our web site that they not be read. Shari Bohanon made the motion and Terri Robinson seconded. There was one correction – Janie Neill was marked as excused but was present. There were no other corrections or additions to the minutes and the minutes stand as corrected.

Acts of the Board:

- 1. The budget was reviewed and approved.
- 2. We had one resignation/departure and one new appointment.
- 3. We completed and filed the tax return on time.
- 4. We signed a three-year lease extension for the office complex.

President's Report: Report was presented and a copy is on file.

Association Managers Report: Report was presented and a copy is on file.

Committee Reports:

Audit/Finance: Janet Tonelli, Chairperson

Report was read and a copy is on file. Report was approved unanimously using voice vote.

Vern gave a briefing on the Profit/Loss Statement and the budget that was voted on and approved by the board at our last meeting.

Awards: Carol Nettles, Chairperson.

Report was submitted and a copy is on file.

Vern reported that we will continue sending out the surveys for input from the bowling public for the awards they would like to see.

Charities: Shari Bohanon, Chairperson.

Report was read and a copy is on file.

Vern noted that since we keep the donations we collect here locally, we do not get credit for our donation during the National Convention. If they had listed us, we would have been second.

<u>Hall of Fame</u>: Stacey Frazier, Chairperson.

Report was read and a copy is on file.

Legislative/Policy and Procedures: Janie Neill, Chairperson. Read by John Graham

Report was read and a copy is on file.

Merchandise Sales: Daryl Vance, Chairperson.

Report was read and a copy is on file.

Secretary of the Year: Brenda Rowe, Chairperson.

Report was read and a copy is on file.

Tournaments: Vern Vernazzaro, Chairperson

Report was read and a copy is on file.

Youth/Scholarship: Terri Robinson, Chairperson.

Report was presented and a copy is on file.

USBC Convention Report: Vern Vernazzaro

Vern gave a summary of the USBC Convention and the Annual Meeting and briefly discussed the results of the voting and how they will affect us in the coming season. A copy of the report is on file

Unfinished Business:

- 1. Proposed Bylaw Amendment Article VI (Officers), Section C, Terms.
 - A proposal was made to change the term limits for elected officers from three years to no limit.
 - After a brief discussion, Jim Clay made a motion to accept the amendment and Carol Gotheim seconded the motion. The motion was approved unanimously.

New Business:

1. Elections

Credential Report: (Carol Nettles)

Number of voting members = 50 (28 Directors + 22 Bowlers) Number of non-voting attendees = 2

Vern announced the first nomination was Ralph Johnson for Executive Vice President. Since no other nominations were received, he was elected by acclamation.

Vern announced the candidates for adult board members and noted that there were 10 persons running for 7 available positions:

David Allen Barbara Hardaway Ben Siggal Jim Clay Judie Johnson Janet Tonelli

Jim Eckerson Betty Null Carol Gotheim Gary Oatis

After the ballots were counted, Vern announced the following were elected:

Jim Clay Judie Johnson Janet Tonelli

Jim Eckerson Betty Null Carol Gotheim Gary Oatis

Vern announced the candidates for youth board members and noted that there were 4 persons running for 2 positions. Only the Youth Board Members and Youth Committee Members vote for these positions:

Brandon Allred Robert Buckles

Amy Gamage Eric Hay

After the ballots were counted, the following were elected: Amy Gamage & Eric Hay

Election of National and State Delegates (requires a plurality vote).

National and State Delegates: Carol noted that we had 7 candidates and that we are authorized 10 for National and 6 for State.

William Benzenhafer Don Smale Ralph Johnson Vicki Snyder Betty Null Vern Vernazzaro

Terri Robinson

There were no other nominations received. Vern announced that they would be elected by acclamation.

Vern announced that the USBC Convention would be held here in Las Vegas at the Orleans and the State Convention will also be here in Las Vegas. Location to be announced later. If there were any others that would like to be a delegate, send him their application by March 1st so he could have them added to the list.

Announcements:

- 1. A moment of silence was held in honor of Robert McVey.
- 2. Special thanks for the outgoing Executive Vice President Irma McCoy for all her help and assistance. Also, Carol Nettles who has decided to step down as a board member. Carol said that she will continue to help with the Awards Committee.
- 3. League Officer Workshops, A schedule is listed in the program.
- 4. Next Annual Meeting: Sunday, July 30, 2017 at 1:00 pm.
- 5. Our next board of directors meeting will be held on September 11th at 1:30 pm at the Orleans unless otherwise notified.
- 6. There will be a Youth Committee/Board Meeting on August 21st 2016 at the Strike Zone at 1:00 pm. All members are encouraged to attend.
- 7. Terri Robinson announced that Teagan Smale and Emi Leong were the winners of this years Above and Beyond.

Adjournment: Meeting adjourned at 2:32 p.m.

Note: All reports noted in this document may be obtained by submitting an email request to <u>sonvbowl@lvcoxmail.com</u> or by sending a written request to SNUSBCA, 7231 West Charleston Blvd., Las Vegas, NV 89117.





President's Report

Each year for the past 12 years I have come before this gathering with what I hoped was a belief that we were doing what we needed to do to enhance the bowling experience in this area. My reports have, for the most parts, indicated that I believe that we are a great organization that manages to keep moving forward despite some pretty drastic setbacks.

This year is no different yet I tend to wonder what me telling you that everything is going good when you see some major changes happening is doing to my credibility. When USBC told us they were taking away the awards benefit, we reacted by telling you that we would do whatever we could to keep this from being a complete disaster. I think we have succeeded to a fair degree. Your willingness to increase the dues to help make this happen was the key to its success.

Unfortunately, it hasn't helped our high end bowlers to the degree we had hoped it would. While we have developed an 11-in-a row program that seems to be working, I am still struggling with finding something that will reward those who have earned multiple 300 games. I have looked at a number of possibilities and some seem viable but I believe that we haven't found the type of program that will meet what our goals are and that is to make them realize that their accomplishments are important. If you have any ideas, please let me know.

Each year we continue searching for ways to tighten our belt and this year was no exception. We have recently signed a new three-year lease which will keep our year-to-year lease costs from increasing.

As we did last year, we came in under budget and had a small net profit for the year. A lot of credit for this goes to our office staff who constantly monitor our expenditures and keep our financial documents in excellent condition making the work of the audit staff a simple task.

Vern Vernazzaro President





Association Manager's report

Here we are again at the end of another season and for the most part, it was a pretty good year. About the only change we had to deal with this season was switching from Sports Logic back to the previous system for processing the Youth Leagues. This was a blessing because it is a much easier program to work with. However, some of the new fields that were added through Sports Logic remained, so we are still having issues with some of the membership applications missing some of the required information.

Again, compared to last season, at this point, our total membership is slightly down. However, we did pick up 2676 new members to our association. Of these 295 were youth bowlers. These numbers are approximate and are based on the information pushed down to WinLABS by USBC and the Youth processing service. Including the summer so far, we have 344 adult or adult/youth leagues and 39 youth leagues for a total of 383 leagues.

Our tournament participation was slightly down this year but shown signs of making a comeback. The Committee continues to work hard at coming up with new ideas and changes to help see a continued increase. So, keep an eye on our web site for coming events. The Senior Singles is active and we are already taking signups. We would love to see a lot of new faces as well as the familiar ones in our upcoming schedule.

I would like to thank our league officers for the fine job they are doing running their leagues. I know it hasn't always been smooth sailing and most of time people don't take the time to say thanks, but because you are there taking care of business, the problems we have had, have been minor and handled professionally. This means you must be doing something right. Keep up the good work and remember, our doors are always open if you have any questions.

I would also like to thanks our awards committee for the outstanding job they have done in getting the award applications processed and the awards back out to our bowlers. We cannot forget the other board members and volunteers who are always there to step up and help out with our tournaments as well as our other committee and charity functions.

To our bowling center managers and their staffs, I want to extend a special thanks. Where would we be without you guys. You have been a big help with your various incentives to help increase our membership and providing the facilities for our tournaments and other functions. Again, a very big THANK YOU.

As always at the office, we have an open door policy. Eva and I look forward to our league officers coming in with their sanctions, award applications and add-ons. It is always nice when you have the time to stay and visit. That offer is open to anyone who wants to stop by even if it is just for a short visit.

Have a great/fun filled season and I hope to see you on the lanes.

William "Ben" Benzenhafer





Audit/Finance

The Audit/Finance Committee consists of a chairperson and three other Board members. The committee meets on a quarterly basis, or more frequently as needed, and performs timely audits to verify financial and tournament records. The association manager and assistant are available to respond to questions.

During this past year, the committee conducted monthly reconciliation of bank statements with office staff. Income and expenses from association activities were checked as were IRS records and other ongoing financial activities. All records were in compliance.

The financial statement included in this packet is current for the period ending June 30, 2016.

A budget for the 2016-17 bowling season has been prepared and is included elsewhere in this folder. It will be addressed during the New Business portion of the meeting.

Janet Tonelli, Chairperson Sandy Cox Carol Gotheim Ralph Johnson





AWARDS

The Awards Committee has processed over 13,500 awards for this year thus far. This includes almost 200 11-in-a-row plaques. It is our intent to evaluate the 11-in-a-row award to see if this is a viable one or if there are other alternatives available that might be more cost efficient.

We have been working on the 300 game award. We were initially thinking about issuing a certificate but are now looking at other options as well. The issues we face are that we need to make the award worthwhile and at the same time make it one we can support over time.

We will start issuing bag tags this year but we will continue issuing the pins that we have used the past two years until we run out of them.

Our committee members are Betty Null, Val Shaw and Janet Tonelli. I do want to thank them for all of their hard work.

Carol Nettles, Chairperson Betty Null Val Shaw Janet Tonnelli.







Charities Committee Report

The Charities Committee consists of a group from the Board of Directors and an outside group of non-board members within our community to help raise awareness and money for different diseases and conditions that affect our community.

Our big event, Bowl for the Cure is a partnership with USBC and the Susan G. Komen Foundation. It is held on the third Sunday in September. This year our event will be held on Sunday, September 18th at South Point Bowling Center.

Last year, we were able to donate after expenses, \$21,500. This money was donated to the local Susan G. Komen chapter. It was our best year yet for donations.

My committee consists of Carol Gothiem, Sue Johnson, Vicki Snyder, Joani Emery, Terri Robinson and Dotty Corbett. Our non-members are Michael Tucker, Doug Lowerre, Linda DeCamp, Dama Breiten, Julia Matson, and Tami Wantanabe. These folks work extremely hard for us each and every year, and our event wouldn't be the success that it is without all their dedication.

Please stop by the cookies and pick up an entry form. We sold out well before our event last year so please don't wait 'til the last minute

Shari Bohanon Charities Committee Chairperson





Hall of Fame

Bid proposals for this year's banquet were received from Sam's Town, Suncoast Hotel & Casino, Santa Fe Station and Sunset Station.

Based on a vote of the SNUSBCA Board of Directors, this year's banquet will be held in the Madrid Room at Sunset Station on Saturday, October 15, 2016 starting as 6:30 pm. This year we will be taking red carpet photos upon entry into the room.

Hall of Fame nominations that were included in this year's ballot:

Meritorious Service:

Joani Emery Kathy Prange

Superior Performance:

Gary Gabriel
James T. McCoy
Louis Moretti
George Palumbo
Tim Schwerdtfeger
Les Shirwindt

Sealed packets with self-addressed ballot postcards were prepared and mailed out to each member of the SNUSBCA Board of Directors, Bowling Center Managers and members of the Hall of Fame the week of June 18th with a postmark due date of July 18th. Seventy-Five percent of the ballots were returned. The votes were tallied by the committee on July 23rd and this year's inductees are Joani Emery, Kathy Prange & Tim Schwerdtfeger

Other business completed by the HOF committee included the creation of an instruction sheet for new inductees and the updating of the committee's policies & procedures.

A special thank you to the HOF committee: Shari Bohanon, Dotty Corbett, Sandy Cox, Michael Frazier, Betty Null, Brenda Rowe & Dave Rowe

Thank you,

Stacey Frazier - Hall of Fame Chairperson





Legislative, Policy and Procedures Report

The committee continues to review individual committee policies and procedures. Each committee is required to perform an annual review and then this committee is charged with ensuring that they meet all USBC requirements.

Actions taken on policies and procedures in 2015-16:

President Changes posted
Association Manager No changes required
Audit Committee Changes completed

Hall of Fame Review completed 7/23/2016

Secretary of the Year Changes received Changes posted Youth Changes posted

Administrative changes to the bylaws were posted as required. This included changes related to actions taken at last year's Annual Meeting. Also necessary date changes were posted.

The committee would like to thank Vern for proofing the Policy and Procedures Manual.

I would like to thank the current committee for their hard work and dedication to making our meetings even when I call them on the same day.

Any changes from this meeting that affect the By-Laws will be posted as soon after the meeting as possible.

Janie Neill, Chairperson Nate Brewer John Graham Barbara Hardaway Irma Mc Coy, Advisor





Merchandise Sales

The Merchandise Sales committee is responsible for maintaining and selling inventory items at approved public gatherings such as tournaments.

For the 2015/2016 tournament season we started offering more items such as embroidered shirts, jackets, brief case type bags, back packs, shoe bags and ball caps. Heat applied graphics on shirts, towels and polo's. As well as decorated mugs, shoe covers, earrings and necklaces.

We also began offering custom images at the tournament sites while customers waited. And by continuing to create new graphics for the shirts, most of the new images would sell out the first day of presentation. For the 2016/2017 season we will have the capability of actually creating images at the sites including individual names and team names in heat applied graphics.

We were able to attend several events besides our normal local tournaments, such as two different youth tournaments, and two different state tournaments.

The pricing that we have for all items have a built in profit margin which will help in adding to the offerings. In the beginning we were charging a flat fee of \$2.00 for credit card and debit card sales. We lost a few sales because of this so we started just absorbing the fees associated with this and paying for it out of the profits and found that it was only costing us a small amount and we still had a good profit.

Total Sales: \$2,897.77 (After credit card fees)

Total Sales Tax: \$218.43 Total Profit: \$848.42

I would like to thank my wife Kathy for all the help that she gives me during the tournaments. She helps me with selecting the merchandise, setup and teardown and minds the store when I bowl in some of the events.

Daryl Vance Chairperson





Secretary of the Year

The objective of the Secretary of the Year committee is to prepare and then execute the procedures for nominating and selecting the Secretary of the Year for the SNUSBCA certified leagues.

The Committee met in August, 2015 and selected the three recipients for Small League, Medium League and Large League Secretary of the Year. The awards were presented at the Hall of Fame Banquet on October 17, 2015. The winners were:

Daryl Vance, Small Leagues Theresa Hanrahan, Medium Leagues Butch Lidgett, Large Leagues.

New applications for the 2015 / 2016 season have already started coming in and they will be reviewed in August, 2016 to select the new recipients.

Thank you to my committee for all your help and support.

Committee Chair: Brenda Louis Committee Members: Carol Gotheim

Stacey Frazier





Tournament (Adult)

Our tournament locations have been set through 2018. The dates for the next 3 tournaments have been set and all details have been worked out with the center managers. Please refer to our website at www.sonvbowl.com for entry forms and, where appropriate hotel discount offers.

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Seniors	Virgin River	Sep 24-25 & Oct 8-9

2017

Mixed Doubles	Strike Zone	Jan 28-29 & Feb 11-12
Open	Santa Fe	Feb 25-26 & Mar 11-12

Seniors Pahrump Nugget Sep – Oct

2018

Open South Point Late Feb – Early Mar

Seniors Sam's Town Sep – Oct

Tournament directors are tasked with maintaining contact with the centers to make sure we do not run into any unexpected surprises.

Some of the new changes that we are pursuing with the help of the bowling center managers are the use of the host's overheads to advertise our events.

We do have the ability to accept credit card payments both online and at our tournament sites. However, I do caution you that there is a charge for this. We have and will continue to work on keeping this charge at a minimum. There is no intent to make any profit off of these transactions.

It is also important that everyone knows that we are enforcing the walk in deadlines that are posted on the entry forms. If we do not do this, we are faced with the fact that we cannot enforce any deadline and that means that we may have to start late while we process late arrivals. That just cannot happen. It is unfair to those expecting to get started on time.

We will be working with the centers to ensure that bowlers names are on the overheads. Beats trying to figure out if you are the B or C bowler.





The sub list will also be continued. It hasn't been widely used but it was used and will probably get more use once our bowlers get used to it.

Annual Tournaments:

Senior Tournament:

This was held at the Silver Nugget Bowling Center during the September/October 2015 timeframe. The tournament filled 91% of the available positions giving us 220 entries out of 240 available positions.

Mixed Doubles Tournament:

This tournament was held at the Gold Coast during the month of January. The tournament had 233 entries.

Southern Nevada USBC Championship Tournament:

This tournament was held at the Suncoast during the month of February. There were 89 teams, 174 doubles and 348 singles entries. The total number of entries was 124.

Report prepared by: Vern Vernazzaro. Committee members:

Dave Rowe Dotty Corbett Michael Frazier Jerry Walker John Graham Daryl Vance Jim Clay





Youth Annual Report

2015-2016 was a busy season for the Southern Nevada USBCA Youth Committee. For the first time a chairperson was elected by the youth committee and it has been my honor to fill this position. Our youth committee has created five subcommittees, Awards, Community Building/Marketing, Policy and Procedures, Scholarship and Tournaments. It is our vision that with these subcommittees we will be better able to serve the youth bowlers of Southern Nevada.

Four tournaments were organized by the Southern Nevada USBCA Youth Committee this season:

- * SNUSBCA Youth Championship. Tournament, Director Eric Schmidt and Secretary Joani Emery at the South Point Bowling Center had a total of 210 entries and awarded \$2780.00 in scholarships.
- * SNUSBCA New Year's Eve Youth/Adult No Tap Tournament. Director Bobbi Hoven at the Gold Coast Bowling Center had a total of 53 entries and awarded \$380.00 in gift cards.
- * Nevada High School MVP Tournament. Tournament Director Mark Lilley, Assistant Tournament Director Terri Robinson and Secretary Joani Emery at the Orleans Bowling Center. We had 98 entries, 53 boys and 45 girls and awarded \$5,375.00 in scholarships
- * SNUSBCA Youth Masters Tournament. Director Eric Hay and Secretary Joani Emery at the Red Rock Bowling Center had 127 entries and awarded \$5275.00 in scholarships.

The Southern Nevada USBCA Youth Committee also promoted and assisted in the Junior Bowlers Tournament, Be in it to WIN it! Clark County High School Tournament and the Nevada State USBCA Youth Tournament and Nevada Pepsi Youth Tournament.

The Southern Nevada USBCA Youth Committee recently finished voting on the SNUSBCA Above and Beyond Youth Scholarship. Winners will be announced on the Southern Nevada USBCA website and on Facebook.

Besides Tournaments and Scholarships, the youth committee was very busy promoting youth bowling here in Southern Nevada and improving the way we do things.

- * Included SNUSBCA merchandise sales during our tournaments
- * Started a Facebook group to promote our bowlers and activities
- * Updated the Youth section of the SNUSBCA Operations Manual
- * Designed and purchased standing banners to advertise SNUSBCA Youth Bowling





* Implemented an email sign up list at each tournament to send upcoming tournament forms, scholarship forms and any other information that the youth bowlers might need.

What does the 2016-2017 season look for the Southern Nevada Youth Committee and the youth bowlers?

- * Youth Championships on October 22nd and 23rd and November 5th and 6th. Terri Robinson, Director- Eric Schmidt, Assistant
- * New Year's Eve Youth/Adult 9Pin No Tap Tournament on December 31st. Robert Buckles, Director
- * Youth Masters on February 19th. Eric Hay, Director-Don Smale, Assistant
- * Nevada High School MVP on March 12th at the Orleans Bowling Center. Mark Lilley, Director Robert Buckles, Assistant Director
- * Nevada State Youth Tournament and Nevada State Pepsi Youth Tournament April 7-9 at the Nation Bowling Stadium, Reno, Nevada
- * A revamping of the youth awards to include scholarship monies and alternative awards to traditional patched when the current stock of awards is depleted.
- * The use of White oil patterns in each youth tournament with the exception of our fun tournament the New Year's Eve Youth/Adult 9pin No Tap Tournament.
- * The use of the website Volunteer Spot to help us secure and organize our volunteers during Youth Tournaments and Events.
- * An invite is being extended to all High Schools in Nevada to participate in the High School MVP tournament
- * Back to Bowling Yard Sale to benefit the Youth Tournament Scholarships of Southern Nevada USBCA. To be held sometime this August. If you have used or new equipment you would like to donate please let us know.

The next Youth Committee meeting will be August 21 at the Sun Coast Bowling Center at 1:00 pm. We invite any youth bowler, parent, coach or individual that would like to help or just see what we do.

I would like to take this time to thank Daryl and Kathy Vance for their support of our youth tournament with merchandise sales, Association Manager Ben Benzenhafer and Assistant Association Manager Eva Strobbe for all their assistance with tournaments, scholarships, awards and the hundreds of questions I ask, the Adult Tournament committee for their guidance in running the youth tournaments, Vern Vernazzaro for his support and guidance to not only the





youth committee but to me. Lastly to the Youth Committee. For all the hours, hard work and laughs. The youth bowlers of Southern Nevada are lucky to have you working for their future.

Respectfully submitted

Terri Robinson

Youth Committee Chairperson





USBC Convention Highlights for 2016

The USBC Convention was held at the Orleans from April 26-29. The first few days are devoted to seminars and a short recap of these follows:

Rules Seminar

Description: What can you do to help increase tournament participation and identify those who are using the rules to increase their odds to win? The Rules team will identify some rules and potential tools for this to become a reality. They will also test your knowledge of the rules with the ever popular Rules Quiz.

The Future of Associations

Description: Associations are as big of a piece of A Future for the Sport as anything. We will explore the evolution of associations over the years and talk about the role we believe they will play in years to come as we work together towards tomorrow's future.

USBC Recruitment

Description: What ways do we need to recruit better? Together we will explore the needs for recruitment in bowling in a variety of ways, from new engaged volunteers to new bowlers in our leagues. Reaching out and having a plan to do so is vital for success as we recruit for tomorrow's future.

USBC Retention

Description: Where do your members go and why do they leave? This multipart workshop will walk through results from focus groups on dropped bowlers by Bart Burger, BPAA Director of Membership and Educational Services, as well as look at improving the programs and services your association provides to enhance the retention of members.

Information Technology

Description: Investment in technology is one of the most critical needs for USBC's future. In this workshop we will explore how USBC's technology benefits associations and members. Specific topics include details on the release of WinLABS 12 and improvements to BOWL.com. Join us to take a look at our technologies for today and tomorrow.

PDF presentations for each of the seminars may be viewed at http://usbcongress.http.internapcdn.net/usbcongress/bowl/convention/pdfs/2016/Seminars-decks.pdf

The general membership session starts on Thursday at 1:00 pm and concludes Friday afternoon at about 4:00 pm. The following data highlights the information from this session:





Results of 2016 USBC annual meeting legislative session

League Rules (majority needed)

Amendment No. LR 1 – Rejected (270 accept, 625 reject)

Rule 102e, Item 9, Duties of the Secretary

Requires January 1 averages be submitted and adds deadlines on when averages must be submitted by.

Amendment No. LR 2 – Rejected (70 accept, 836 reject)

Rule 109a, Legal Lineup

Requires legal lineup be present at the start of the game.

Tournament Rules (majority needed)

Amendment No. TR 1 – Accepted (775 accept, 123 reject)

Rule 319c, Average Adjustments (Rerating)

Requires bowler to report any previous tournament adjustment/rerate unless tournament rules state otherwise.

Bylaws (two-third votes needed)

Amendment No. B 1 – Accepted (623 accept, 287 reject)

USBC National Bylaws

Article II, Purposes

Section B, Chartering State and Local Bowling Associations

Requires non-merged local associations to be merged by August 1, 2018.

Amendment No. B 2 – Accepted (653 accept, 248 reject)

USBC National Bylaws

Article II, Purposes

Section B, Chartering State and Local Bowling Associations

Requires non-merged state associations to be merged by August 1, 2018.

Amendment No. B 3 – Accepted (675 accept, 221 reject)

USBC National Bylaws

Article III, Membership and Dues

Section B. Dues

Allows national dues to increase up to a maximum of \$15.

Note: Motion for secondary amendment to allow national dues to increase the maximum \$1 a year for each of the next five years was rejected. (69 accept, 833 reject)

Amendment No. B 4 – Rejected (150 accept, 726 reject)

USBC National Bylaws

Article VI, Meetings

Section A, Annual Meeting, Item 3a

Allows state associations to have delegates for affiliate associations.





Five candidates ran for the three open positions on the USBC board. Current USBC President Frank Wilkinson of Staten Island, New York, incumbent director Mark Martin of Waterford, Michigan, and Jeffrey Ussery of Tonganoxie, Kansas, were slated by the USBC Nominating Committee, while incumbent director Anthony Colangelo of Twin Falls, Idaho, and Yvette Davis of Charlotte, North Carolina, ran from the floor.

Wilkinson (701 votes), Martin (629) and Ussery (536) were elected on the first ballot. Colangelo received 355 votes while Davis received 259 votes. Wilkinson, Martin and Ussery each will begin a three-year term starting Aug. 1.

Kendra Gaines of Orlando, Florida, also will join the board for the 2016-2017 season. Gaines, the general manager at Aloma Bowl and a former Team USA member, was elected by Team USA athletes earlier this year. She replaces Andrew Cain, who termed out this year.

The International Bowling Campus Youth Committee members also were determined earlier this year. Melissa McDaniel Morrow of Raleigh, North Carolina, who served as the chair of the IBC Youth Committee last season, was approved by the boards of the Bowling Proprietors' Association of America and USBC for a new three-year term. Morrow will be joined on the IBC Youth Committee by Chrissie Kent of Newark, New York, and Kelly Marlin of Murfreesboro, Tennessee.

Through donations from local and state associations, plus merchandise sales and online donations, Bowl for the Cure® presented a \$618,030.84 check to Susan G. Komen®. Bowl for the Cure® is a year-round fundraising initiative sponsored by USBC in partnership with Susan G. Komen®. Go online to BowlfortheCure.com to learn more.

BVL, which provides recreational and therapeutic programs and services to brighten the days of America's active duty and veteran service men and women, announced it made a total donation of just over \$909,000 to the Department of Veterans Affairs because of contributions made during the 2014-2015 season. Founded in 1942, BVL has raised more than \$45 million.

Southern Nevada USBC Budget Data

	2015-2016		
	Budgeted	Actual	Variance
Income			
Certification	3,820	4,270	450
Charitable Donations (BVL, Youth, Special Olympics, etc.)	4,000	6,050	2,050
Hall of Fame Tickets	1,000	1,969	969
Membership Dues (based on estimate of 13,449 Adults and 828 Youth paying members)	280,000	273,568	(6,433)
Tournament Bracket Revenue	2,000	2,191	191
Tournament Entry Fees	70,000	54,393	(15,607)
Merchandise Sales Revenue	1,500	2,677	1,177
Youth Scholarship & Tournament	10,000	11,889	1,889
Miscellaneous (Average Books, copies, Nevada State tournament support), etc)	2,000	1,528	(472)
Total Income	374,320	358,535	(15,785)
Expenses			
Assn Nametags, Shirts and Jackets for Board of Directors	250	0	250
Awards (Local)	11,000	8,931	2,069
Awards Committee Travel Expenses	1,500	930	570
Bank Checks/Bank Service Charges/Credit Card Charges (Not late fees)	200	447	(247)
Certification	2,200	2,584	(384)
Charity (BVL, Youth, Special Olympics, etc.)	4,000	5,210	(1,210)
Hall of Fame & Awards Banquet	9,500	10,895	(1,395)
Membership Expense (USBC)	142,000	136,058	5,943
Merchandise Purchases (COGS)	1,000	2,781	(1,781)
Miscellaneous Expenses (includes facilities & Equip - Other)	500	1,223	(723)
Office Cleaning	1,100	1,148	(48)
Office Equipment Rental (Copier & Copies)	9,000	8,951	49
Office Rental	21,252	19,825	1,427
Office Staff Business Expense Advance	0	0	0
Office Staff Salary (60,000), Payroll taxes (4.590)	68,250	64,590	3,660
Office Supplies	2,200	3,191	(991)
Office Utilities (Phone, Internet, Electricity) (Cox Communications)	2,800	2,519	281
Office/Facilities Equip Replacement, Repair & Maintenance, Software upgrades	400	635	(235)

2016-2017
Proposed
3,820
4,000
1,500
270,000
2,000
55,000
2,500
10,000
1,000
349,820
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0
10,000
1,000
400
2,500
4,830 10,000
130,000 2,000
500
1,100
9,000
21,252
6,000
68,250
2,500
2,600
400

Postage & Postage Equipment Lease		1,100	1,108	(8)
Printing (Average Books)		900	930	(30)
Property Insurance		1,138	1,146	(8)
Refunds, Overpayments, Reconciliation Items, etc.		400	2,203	(1,803)
State & Local Taxes Personal property, state filings, etc.)		75	125	(50)
Storage		624	624	0
Tournament Expenses (Incl lineage, prize fund, trophies, etc.)		70,000	54,370	15,630
Web Site Expenses (incl program updates)		200	239	(39)
Youth Scholarship & Tournament		10,000	13,662	(3,662)
	Total Expenses	361,589	344,325	17,264
Profit/Loss		12,731	14,211	1,480

1,100
1,500
1,146
400
75
624
55,000
200
10,000
342,377
7,443

Notes:

Expenses

- 1. Merchandise expenses above average because of new inventory being acquired.
- 2. 2016 Office/Facilities Equip repair/maint fees related to replacement of laptop and printer for Youth.
- 3. Assn Nametags, Shirts and Jackets for Board of Directors is now part of the Miscellaneous Expense category

10:24 AM 07/28/16 Accrual Basis

Southern Nevada USBC Association Profit & Loss

August 1, 2015 through July 28, 2016

Income	
Certification	4,270.00
Charitable Donation	6,050.00
HOF & Awards Banquet	1,969.14
Merchandise Sales	2,677.04
Misc. Revenue (Avg. Bk, Copies)	1,528.10
Tournament Income	
Championship tournament	32,528.81
Mixed Doubles	12,612.01
Senior's	9,252.11
Total tournament Income	54,392.93
Tournament Income (Brackets)	
Championship Brackets	1,103.25
Mixed Doubles Brackets	551.00
Tournament Income (Brackets) - Other	537.00
Total tournament Income (Brackets)	2,191.25
USBC Membership Income	273,567.50
Youth Scholarship & Tournament	11,889.42
Total Income	358,535.38
Expense	
Awards (Local)	8,931.46
Awards Committee Travel	930.00
Certification Expenses	2,583.88
Charitable Donations	5,210.00
Credit Card Charges	89.00
Facilities and Equipment	
Copier Rental	
Copy Charges & Prop Tax	30.92
Copier Rental - Other	8,919.62
Total Copier Rental	8,950.54
Cox Communications	2,519.02
Office Cleaning & Maintenance	1,148.00
Property Insurance	1,146.00
Rent	19,825.00
Storage	624.00
Facilities and Equipment - Other	758.07
Total Facilities and Equipment	34,970.63
Hall of Fame	
HOF Banquet Hall & Catering	8,261.60
HOF Rings & Non-tournament Awards	1,666.71
Hall of Fame - Other	966.94
Total Hall of Fame	10,895.25
Merchandise COGS	2,780.81
Miscellaneous	465.31
Nevada State Bank Checking Acct	
Nevada State Bank Svc Charges	250.72
<u>-</u>	

10:24 AM 07/28/16 Accrual Basis

Southern Nevada USBC Association Profit & Loss

August 1, 2015 through July 28, 2016

Nevada State Bank Checking Acct - Other	107.00
Total Nevada State Bank Checking Acct	383.72
Office Equipment Repairs & Main	
Computer Software Updates	548.98
Office Equipment Repairs & Main - Other	86.50
Total Office Equipment Repairs & Main	635.48
Operations	
Office Supplies	3,190.68
Postage & Mailing	1,108.23
Printing (Average Books)	929.66
Total Operations	5,228.57
Payroll Expenses	64,589.93
Reconciliation Discrepancies	1,912.14
Refunds (Overpayments)	291.00
State & Local	125.00
Tournament Expenses Brackets	6.47
Championship tournament Expenses	0.47
Championship Tournament Prize Fund	22,915.75
Championship Tournament Lineage	7,101.00
Championship Tournament Expenses - Other	2,657.69
Total Championship Tournament Expenses	32,674.44
Mixed Doubles Expenses	0=,0:
Mixed Doubles Lineage	4,660.00
Mixed Doubles Prize Fund	7,870.00
Mixed Doubles Expenses - Other	351.73
Total Mixed Doubles Expenses	12,881.73
Senior's Tournament Expenses	
Senior's Tournament Lineage	1,975.50
Senior's Tournament Prize Fund	5,106.00
Senior's Tournament Expenses - Other	584.08
Total Senior's Tournament Expenses	7,665.58
Tournament Expenses - Other (pins & items not related to any tournament)	1,141.31
Total Tournament Expenses	54,369.53
USBC Membership Expense	136,057.50
Website	239.40
Youth	4 00 4 00
Youth County Markings	1,094.00
Youth Limb Sahaal MVD Award	169.22
Youth High School MVP Award	4,525.00
Youth Scholarships - Smart 9815	6,746.50
Youth Tournament Supplies Youth - Other	301.07 826.26
Total Youth	13,662.05
Total Expense	344,350.66
Net Income	14,184.72
	17,107.12





LEAGUE OFFICER WORKSHOPS

2016-17 Season

6 August	1:00 pm	Texas Station
7 August	3:00 pm	The Orleans W/Gold Coast
13 August	1:00 pm	Santa Fe
14 August	1:00 pm	Strike Zone
14 August	12:00 pm	Sam's Town
20 August	1:00 pm	Suncoast
21 August	12:30 pm	South Point
21 August	3:00 pm	Red Rock